

## TTO Training: University of Porto Vice Rector Jorge Gonçalves and Technology Transfer Officer Fátima Ramalho

Jorge Gonçalves, Vice Rector, and Fátima Ramalho, Technology Transfer Officer, of the University of Porto visited Texas on September 14-19 primarily to study biotech incubation at Incell Corporation and TEKSA ([www./incell.com](http://www./incell.com)). While in Austin and San Antonio they also explored opportunities for developing projects through international funding resources and partnering with U.S. organizations.



Mary Pat Moyer, President and CEO, Incell Corporation tour her recently expanded bioscience wet lab and facilities with Vice rector Jorge Gonçalves and TTO Fátima Ramalho, U.Porto and Jessica Hanover, Director of Austin Technology Incubator's Bioscience Incubator.

UT Center for Nano and Molecular Science and Technology  
<http://www.cnm.utexas.edu>

UT Health Science Center  
San Antonio  
<http://uthscsa.edu>

UTSA Center for Innovation and Technology  
Entrepreneurship (CITE)  
<http://programs.business.utsa.edu/entrepreneur/>

During their six-day visit, Vice Rector Gonçalves and Ms. Ramalho met with representatives from UT Austin's Office of Technology Commercialization (OTC), UTEN@Austin Co-Director and Director of the Austin Technology Incubator Isaac Barchas, UT-Austin's Bureau of Business Research, and the Digital Media Collaboratory. Additionally, they met with many agencies outside UT Austin including Cliff Zintgraff, UTEN Program Manager and Presidnet, Innology, and Dr. Mary Pat Moyer Founder and CEO of Incell Corporation, SATAI, SBDC, and attended the BioMed San Antonio Awards Dinner (<http://biomedsa.org>), and the UT San Antonio Health Science Center.

Vice Rector Goncalves made this observation of his September visit:

"My visit to Austin was to know better the partners that I only knew by the reports my colleagues have been making. People from Porto are very excited with this cooperation with Austin and are deeply involved to strengthen our ties. We have found the colleagues in Texas of an outstanding quality and with a strong will to develop a real cooperation".

## Business Development: José Carlos Lopes and Daniela Correia of Fluidinova

José Carlos Lopes, CTO and Founder of Fluidinova, and Daniela Correia, NanoXIM Marketing Manager, visited Austin on September 22-25. Fluidinova is one of the Portuguese companies identified as pilot candidates for business development in the U.S. Fluidinova has developed technology for artificial bone and other biocompatible materials for which the U.S. represents a very significant market. The company visited Austin in order to explore the potential for expanding into the U.S. and establishing facilities in Austin.



José Carlos Lopes and Daniela Correia, of Fluidinova, in front of ATI's wall of graduated

During their five-day visit, Prof. Lopes and Ms. Correia met with a variety of professionals and organizations to help identify strategies for setting up a division of Fluidinova in Austin. Their visit included meetings with the Austin Technology Incubator, the Texas Life Sciences Collaboration Center, the Austin Chamber of Commerce, The City of Austin Economic Growth and Redevelopment Services Office, Hulsey IP Attorneys, Dr. Paulo Ferreira of the University of Texas Center for Nano and Molecular Science and Technology, the Texas Life Science Center for Innovation and Commercialization of the Texas Emerging Technology Fund and Sematech/SVTC.